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**Exam** : **C\_C4H420\_94**

**Title** : SAP Certified Application  
Associate - SAP CPQ  
Implementation

**Vendor** : SAP

**Version** : DEMO

**NO.1** Which method can you use to expose a quote custom field in the Quotes List Page?

- A. Quote Action Placements
- B. Quote Tab Permissions
- C. Column Headings
- D. Quote Visibility Rules

**Answer:** B

**NO.2** In the product Definition which currency is product Base price number evaluated in?

- A. User-selected market
- B. User default market
- C. Quote market-selected currency
- D. Default system currency

**Answer:** D

**NO.3** What functionalities are primarily controlled in workflow administration?

Note: There are 3 correct answers to this question.

- A. Naming of quote Actions and Statuses
- B. Triggering of preActions, PostActions And Notifications
- C. Availability of quote based on quote Status
- D. Changing of quote Status
- E. Order of actions on the Quote page

**Answer:** B,C,D

**NO.4** Which of the following rules apply to pricebooks within a Market?

Note: There are 2 correct answers to this question.

- A. Only one pricebook per market can be visible.
- B. A pricebook cannot have a parent pricebook from the same market.
- C. All pricebooks in the market share the same currency.
- D. Each pricebook in the market must have a unique name.

**Answer:** C,D

**NO.5** What is the primary use of Script workbench with SAP CPQ Scripting help pages?

- A. Analyze product rules
- B. Maintain and manipulate all system scripts
- C. Generate script performance reports
- D. Test scripting in the context of CPQ page

**Answer:** D